**Job Title: Legal & Business Affairs Manager (EMEA) – Maternity Cover**

**Department: TV Sales, EMEA**

**Reports To: Senior Vice President, Legal and Business Affairs, International TV Sales**

**Location: London, UK**

**A leading global entertainment company with a strong and diversified presence in motion picture production and distribution, television programming and syndication, home entertainment, family entertainment, digital distribution, new channel platforms and international distribution and sales.**

**This is an exceptional opportunity to gain worldwide experience in TV Sales providing legal support to EMEA sales team based in London under supervision. You will be joining a collaborative and highly experienced team.**

**Key Responsibilities:**

* Drafting, negotiating and reviewing standard agreements for international TV content distribution, as directed by the Senior Vice President.
* Advising on the commercial implications of all contractual provisions including third party exploitation and holdback provisions.
* Confident and able to negotiate a contract all the way to execution stage making decisions on appropriate action and must be able to judge when to escalate to the Director or Senior Vice President.
* To liaise with other Lionsgate departments, both in London and LA, to ensure communication of and compliance with all agreed rights/ content restrictions/ scheduling and other issues arising from the license agreements and other legal documents with suppliers.
* Reviewing and analyzing contractual provisions on a regular basis to ensure that they reflect current practice and maintaining standard contract templates.
* Demonstrating an understanding of television rights and underlying rights in a television distribution environment.
* Proven experience in commercial contracts, specifically dealing with licensing content where multiple client contracts are managed simultaneously.

**Key Skills Required:**

* A qualified lawyer with at least 2 years post qualification experience (or equivalent experience within the broadcast/media/technology industry) with requisite in-house legal and business experience and must have at least 1-year legal experience in TV/Film Distribution.
* Good understanding of copyright licensing and law as it applies to media/entertainment businesses and awareness of digital technology and developments, particularly within television distribution.
* Will require exceptional level of attention to detail and strong general administration, communication and organisation skills.
* Excellent negotiation skills.
* Autonomous and readily assumes responsibility with efficient problem-solving skills.
* Operate collaboratively in a supportive team environment.
* Awareness of the company’s standard licensing policies.
* Calm under pressure and able to manage a busy workload.

**Our objective is to source candidates who demonstrate our global values:**

**Resourcefulness** – We redefine what is possible.

**Innovation** – We challenge the status quo in order to foster bold thinking and outcomes.

**Collaboration** – We connect people and ideas to ensure all voices are heard.

**Inclusiveness** – We pursue and embrace diverse talent and perspectives.

**Empowerment** – We equip and entrust our people to cultivate growth and advance our mission.

**Integrity** – We respect all individuals and honour our commitments to one another.