**Job Title: Director, Business and Legal Affairs (Film and TV)**

**Department: Business and Legal Affairs**

**Reports To: Executive Vice President, Business and Legal Affairs**

**Location: London, UK**

A leading global entertainment company with a strong and diversified presence in motion picture production and distribution, television programming and syndication, home entertainment, family entertainment, digital distribution, new channel platforms and international distribution and sales.

The role of Director, Business and Legal Affairs (Film and TV) will report directly into the EVP, Business & Legal Affairs and will have primary responsibility for running the UK Film Business and Legal affairs team as well as supporting the demands of Lionsgate’s UK business and the Business and Legal Affairs team generally. The ideal candidate will be a qualified lawyer with 3 - 5+ years PQE and has extensive legal experience (in a law firm or in-house) of film development, production, finance, acquisition and distribution. Experience in TV/Digital distribution, TV development, finance and acquisition and familiarity with UK broadcaster terms of trade would also be beneficial. The role requires excellent drafting skills, a proven track record of sharp attention to detail and organisational skills. It also requires a self-motivated individual who takes on responsibility, thrives on a varied workload and has a willingness to learn with a great ability to remain resilient in the face of challenges as well as being able to respond to the demands of the business and the Business and Legal Affairs team.

**Key Responsibilities include:**

* Drafting, negotiating, amending and finalising (a) film development deal terms and long form agreements (eg option, writers, directors agreements etc), (b) film acquisition/distribution deal terms and long form agreements, notices of assignment, delivery schedules and other film finance documentation (as required), and (c) TV development, finance and acquisition agreements;
* Assisting on TV distribution aspects of M&A and overhead funding deals and nurturing relationships with key personnel of Lionsgate’s third party TV subsidiaries;
* Drafting, negotiating, amending and finalising general commercial agreements in relation to home entertainment, TV/digital, delivery/operations, marketing and publicity matters;
* Drafting intra-group corporate related agreements and working closely with colleagues in Lionsgate’s LA office as required;
* Drafting, negotiating and finalising amendments and ancillary documents and dealing with post completion matters (including preparing contract summaries) in relation to the above activities;
* Assisting and handling litigation and pre-litigation matters and working with external advisors as required;
* Advising on issues in relation to chain of title, music, clearances, residuals and guild obligations, credits, paid ads, competition T&Cs etc;
* Responsible for 2 direct reports as well as assisting in training, mentoring, supervising and motivating junior members of the team;
* Updating acquisition, development, delivery schedule and other precedents, as required and ensuring such precedents are kept up to date and in line with best industry practice;
* Ensuring all company policies and procedures are kept up to date as a result of changes in and to all applicable laws including data protection, criminal finances act, bribery, anti-corruption etc; and
* Assisting other members of the Business & Legal Affairs team, as required.

**Skills Required:**

* *A media/entertainment lawyer with 3 - 5+ years PQE and considerable experience gained (in a law firm or in-house) in film and television – in particular, film and television acquisition, development, finance, production, distribution and delivery;*
* *Detailed understanding of contract, commercial and intellectual property law and of the structures and systems within which producers, financiers, rights-holders, distributors and broadcasters operate;*
* *Experience, understanding and working knowledge of television/digital rights, windows, holdbacks and technologies;*
* *Excellent drafting skills with the ability to convey the meaning of complex legal provisions and agreements to non-legal teams;*
* *Hard working, highly organised and thorough with strong attention to detail as well as an ability to deliver consistent high-quality work;*
* *Autonomous and readily assumes and takes on responsibility, self-motivated with the ability to work independently and use own initiative, good at problem solving, thrives on challenges and has a desire to be innovative to help drive Lionsgate business forward;*
* *Good communication at all levels (verbal and written) as well as the ability to communicate in a succinct manner;*
* *Quick learner who is willing to adapt/be flexible as necessary;*
* *Has good time management skills and the ability to manage a busy and varied workload on multiple projects simultaneously on tight deadlines; and*
* *Good line manager skills, strong team player with the ability to build relationships with personnel at all levels and support other members of the team as needed.*

***We look for candidates who demonstrate the Lionsgate values:***

* ***Collaborative*** *- a great team player who works well alongside all stakeholders*
* ***Passionate*** *- an ability to enrol, involve and motivate others with your ideas and plans*
* ***Innovative*** *– a creative flair, with the ability to think differently and offer new solutions and ideas*
* ***Inspiring*** *– demonstrate drive, tenacity and commitment to the job in hand*
* ***Integrity*** *– remaining true to the company’s values and always acting with positive intent*

Please send a covering letter and copy of your CV to the HR Department together with details of your current salary and benefits.